



Open Position: Lead Inside Sales and Appointment Setting Consultant

SecureNet Alarm Systems is an industry leader, protecting more than 30,000 homes and businesses across the Midwest. We are headquartered in Maize, KS, with branch offices in Oklahoma City, OK; Colorado Springs, CO; Kansas City, MO; and Springfield, MO.

We're growing fast, and we're looking for a friendly, professional individual to take a leadership role within our inside business sales team. At SecureNet, we believe that our employees are our best asset, and we recognize that our competitive advantage comes from our ability to provide excellent customer service and immediate response to alarm signals. Along with hourly pay, the position will receive \$50 per closed sale.

Position works 9-5, Monday through Friday. No weekends.

Our new team member's primary duties will include:

- Work with marketing director and sales managers to identify prospects using Sales Genie and other methods
- Assist with script writing and revisions
- Assist with department goal setting and scorecards
- Motivate team to stay on script, on task, and within quota
- Call business customers using loose script to set appointments
- Demonstrate professionalism, sound judgment, and exceptional attention to detail
- Documenting departmental hours

The background of our ideal candidates will include:

- High School Diploma
- Fluency in English
- Commitment to providing excellent customer experience
- Bilingual fluency a plus
- Previous supervisory experience a plus

All employees must pass background checks and drug screens.

Work for the best. Apply today.

For confidential consideration, please apply in one of the following ways:

- **Mail:** 10501 W. Hampton Lakes St., Maize, KS.
- **Online:** Fill out our information form at www.securenetalarms.com/careers
- **E-mail:** Send your resume to careers@securenetalarms.com

Your #1 Choice for Home & Business Security Solutions

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